

CUET UG 2024
Previous Year Question Solution

1. Identify the Principle of Management where Taylor pioneered the introduction of the method of scientific inquiry into the domain of management practice.

1. Science, not rule of thumb
2. Harmony, not discord
3. Cooperation, not individualism
4. Development of each and every person to the greatest efficiency and prosperity

2. Match List-I with List-II on the basis of Management Principles.

List-I	List-II
(A) Obedience to organisational rules	(I) Unity of direction
(B) One boss for every individual employee	(II) Remuneration of employees
(C) One head and one plan	(III) Discipline
(D) Remuneration should be just and equitable	(IV) Unity of command

Options:

1. (A)-(I), (B)-(II), (C)-(III), (D)-(IV)
2. (A)-(I), (B)-(III), (C)-(II), (D)-(IV)
3. (A)-(I), (B)-(II), (C)-(IV), (D)-(III)
4. (A)-(III), (B)-(IV), (C)-(I), (D)-(II)

3. The aim of which technique given by F.W. Taylor is to reduce a given line or product to fixed types, sizes and characteristics?

1. Method study
2. Time study

3. Standardisation of work
4. Functional foremanship

4. Match List-I with List-II on the basis of Management Principles.

List-I (Meaning)	List-II (Term)
(A) Employees turnover should be minimised	(I) Stability of personnel
(B) Emphasises kindness and justice	(II) Equity
(C) Chain of authority and communication from top to bottom	(III) Esprit de corps
(D) Promotes team spirit	(IV) Scalar chain

Options:

1. (A)-(I), (B)-(II), (C)-(III), (D)-(IV)
2. (A)-(I), (B)-(III), (C)-(II), (D)-(IV)
3. (A)-(I), (B)-(II), (C)-(IV), (D)-(III)
4. (A)-(III), (B)-(IV), (C)-(I), (D)-(II)

5. Under which dimension of business environment is "Online booking of air tickets" included?

1. Legal dimension
2. Economic dimension
3. Technical dimension
4. Social dimension

6. Which of the following is an example of economic environment?

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1. Money supply in economy
2. Constitution of the country
3. Life expectancy
4. Population shifts

1. A, B, C, D
2. A, C, B, D
3. B, A, D, C
4. C, B, D, A

7. Which of the following is an example of legal environment?

1. Death/Birth ratio
2. Trade Union Act
3. Prevailing political system
4. Public debt

11. "It is a joint programme of training in which educational institutions and business firms cooperate." Identify the training method.

1. Vestibule training
2. Apprenticeship training
3. Internship training
4. Job rotation

8. Which of the following does not characterise business environment?

1. Inter-related
2. External forces
3. Market orientation and product
4. Relativity

12. Match List-I with List-II.

List-I

List-II

(A) Choosing the most appropriate candidate (I) Selection

(B) Candidate introduced to superiors (II) Orientation

(C) Learning job skills (III) Recruitment

(D) Searching for prospective employees (IV) Training

9. Identify the correct sequence of steps under the planning function:

- (A) Setting objectives
- (B) Identifying alternative courses of action
- (C) Developing premises
- (D) Evaluating alternative courses of action

Options:

1. A, B, C, D
2. A, C, B, D
3. B, A, D, C
4. C, B, D, A

10. Identify the correct sequence of selection process:

- (A) Selection decision
- (B) Employment interview
- (C) Selection tests
- (D) Reference checking

Options:

1. A-I, B-II, C-III, D-IV
2. A-I, B-III, C-II, D-IV
3. A-I, B-II, C-IV, D-III
4. A-III, B-IV, C-I, D-II

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13. Which process induces subordinates to act in a desired manner to achieve organisational goals?

1. Motivation
 2. Supervision
 3. Leadership
 4. Communication
-

- (C) Setting standards
(D) Comparison with standards

Options:

1. A, B, C, D
 2. A, C, B, D
 3. B, A, D, C
 4. C, B, D, A
-

14. Correct sequence of Maslow's Need Hierarchy:

- (A) Belongingness needs
(B) Safety needs
(C) Self-actualisation needs
(D) Esteem needs

Options:

1. A, B, C, D
 2. A, C, B, D
 3. B, A, D, C
 4. C, B, D, A
-

18. "Only a 5% increase in labour cost may be more troublesome than a 15% increase in postal charges."

Identify the concept.

1. Deviation
 2. Critical point control
 3. Break-even analysis
 4. Critical path method
-

15. "_____ is a process of influencing the behaviour of people to strive voluntarily toward organisational goals."

1. Motivation
 2. Supervision
 3. Leadership
 4. Communication
-

19. "Holders of assets can readily sell financial assets through financial markets." Identify the function.

1. Reduce transaction cost
 2. Provide liquidity
 3. Price discovery
 4. Mobilisation of savings
-

16. Which of the following is not a limitation of controlling?

1. Costly affair
 2. Resistance from employees
 3. Ensure order and discipline
 4. Little control on external factors
-

20. If a party is not satisfied with the order of _____, they can appeal to the State Commission within 45 days.

1. District Commission
 2. State Commission
 3. National Commission
 4. Local Court
-

17. Correct sequence of controlling process:

- (A) Analysing deviations
(B) Measurement of actual performance

21. Identify the importance of consumer protection from the statement about businesses selling goods to consumers.

1. Moral justification
 2. Business uses society's resources
 3. Social responsibility
 4. Long-term interest of business
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22. Identify the consumer right:

Freedom to access a variety of products at competitive prices.

1. Right to Safety
2. Right to Seek Redressal
3. Right to be Assured
4. Right to Consumer Education

23. Method of flotation where a company sells securities en bloc to a broker:

1. Rights issue
2. Offer for sale
3. e-IPO
4. Offer through prospectus

24. Match List-I with List-II.

List-I

List-II

(A) Right to command

(I) Answerability

(B) Obligation to perform task

(II) Delegation

(C) Accountability

(III) Authority

(D) Basis of management hierarchy

(IV) Responsibility

Options:

1. A-I, B-II, C-III, D-IV
2. A-I, B-III, C-II, D-IV
3. A-I, B-II, C-IV, D-III
4. A-III, B-IV, C-I, D-II

25. Correct sequence of organising function:

- (A) Establish authority relationships
- (B) Departmentalisation
- (C) Identification and division of work
- (D) Assignment of duties

Options:

1. A, B, C, D
2. A, C, B, D
3. B, A, D, C
4. C, B, D, A

26. Which statements correctly describe formal organisation?

- (A) Specifies relationships among job positions
- (B) Helps achieve objectives through rules
- (C) Independent communication channels
- (D) Designed by top management

Options:

1. A, B, D
2. A, B, C
3. A, B, C, D
4. B, C, D

27. Benefits of informal organisation:

- (A) Faster communication
- (B) Fulfils social needs
- (C) Helps achieve organisational objectives
- (D) Unity of command

Options:

1. A, B, D
2. A, B, C
3. A, B, C, D
4. B, C, D

28. Correct sequence of trading and settlement procedure:

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- (A) Sign broker-client agreement
(B) Open Demat account
(C) Order confirmation slip issued
(D) Broker connects to stock exchange

Options:

1. A, B, C, D
 2. A, C, B, D
 3. B, A, D, C
 4. C, B, D, A
-

29. Market where existing securities are bought and sold:

1. Primary market
 2. Secondary market
 3. Capital market
 4. Financial market
-

30. Qualities of successful entrepreneur do not include:

1. Initiative
 2. Self-confidence
 3. Risk avoider
 4. Wealth creator
-

31. Function performed by SEBI controlling insider trading and takeover bids:

1. Protective function
 2. Regulatory function
 3. Developmental function
 4. Preventive function
-

32. Financial management mainly aims to:

1. Increase shareholders' wealth
 2. Decrease shareholders' wealth
 3. Increase shareholders' capital
 4. Decrease shareholders' capital
-

33. Matching funds requirement and availability is achieved by:

1. Financial planning
 2. Financial control
 3. Capital budgeting
 4. Investment decisions
-

34. Debt is _____ but more _____ for a business.

1. Cheaper, risky
 2. Cheaper, safe
 3. Expensive, risky
 4. Expensive, safe
-

35. "Coordination unifies unrelated interests into purposeful work activity." Identify the nature.

1. All-pervasive function
 2. Continuous process
 3. Ensures unity of action
 4. Integrates group efforts
-

36. Waste recycling plant providing employment indicates which objective of management?

1. Social objective
 2. Economic objective
 3. Personal objective
 4. Growth
-

37. Management always works towards achieving organisational goals. Identify the feature.

1. Multidimensional
 2. Continuous
 3. Intangible
 4. Goal-oriented process
-

38. Key position of top-level management:

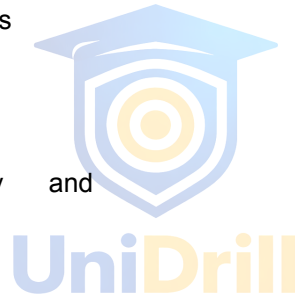
1. Managing Director
 2. Production Manager
 3. Marketing Manager
 4. Plant Supervisor
-

39. Match List-I with List-II.

List-I

List-II

- (A) Intelligence test (I) Capacity to develop test
- (B) Aptitude test (II) Clues to emotions and values
- (C) Personality test (III) Measure existing skills
- (D) Trade test (IV) Learning ability and judgement



Options:

1. A-I, B-II, C-III, D-IV
 2. A-IV, B-I, C-II, D-III
 3. A-II, B-III, C-I, D-IV
 4. A-I, B-III, C-IV, D-II
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40. Advantages of functional structure:

- (A) Occupational specialisation
- (B) Less emphasis on organisational objectives
- (C) Coordination within department
- (D) Increases operational efficiency

Options:

1. A, B, C
 2. A, B
 3. A, C, D
 4. C, D
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